

### **Abhinav Education Society's**

### Institute of Management and Business Administration, Akole

Approved by AICTE, New Delhi, Recognised by DTE (Govt. of MH) and Affiliated to Savitribai Phule Pune University, Pune Dhamangaon Awari Road, Akole Dist. Ahmednagar M.S. 422601

### **Summer Internship Project Student List (2021-22)**

Subject Name: 303-GC-13-Summer Internship Project (2019 Revised Pattern)

Sr. No.	Seat No.	Duration of Porject	Students Name	Specialization	Title of the Project
1	31252	2 Months	NAWALE BHUSHAN GAJANAN	Marketing Management	"A Study of Perception of Customer Towards Milk".
3	31254	2 Months	DHUMAL SAGAR SANJAY	Marketing Management	"A Study of Effectiveness of Distribution Channer"
4	31255	2 Months	EKHANDE GANESH NANASAHEB	Marketing Management	"A Study of Marketing Strategy of TVS Bikes"
5	31256	2 Months	GHODEKAR RUSHIKESH SOMNATH	Marketing Management	"A Study of Selling and Distribution Channel"
6	31257	2 Months	JANGIDSHARMA MANOJ DEVILAL	Marketing Management	"A Study of sales and Marketing Stragegies of Leading Real Estate Developer".
7	31258	2 Months	NAIKWADI SUMIT SURYABHAN	Marketing Management	"A Study of Distribution Channel'
8	31259	2 Months	SAGAR SUHAS SUDAM	Marketing Management	"Study on Customer Satisfaction towards Hyundai Constyruction Equipments"
9	31260	2 Months	LAHAMAGE SHUBHANGI BALASAHEB	Financial Management	"A Study of Financial Performance with the Help of Ration Analysis Technique"
10	31261	2 Months	PANHALE AKANKSHA NAVNATH	Financial Management	"A Study of Credit Appraisal Mechanism"
11	31262	2 Months	SABALE RUSHIKESH MANOHAR	Financial Management	"A Study of Rental Loan by Bank of Maharashtra"
12	31263	2 Months	THATAR MONIKA ANIL	Financial Management	"A study of Working Capital Management".

13	31264	2 Months	VARMA PAVAN ASHOK	Financial Management	"Prefereence of ELSS vs other under section 80C investment avenues",
14	31265	2 Months	WALKE ASHWINI HANUMANTA	Financial Management	"A Study of Financial Planning in in Portfolio Management"
15	31266	2 Months	ZOLEKAR SAURABHA BALU	Financial Management	"Evaluation of Corporate Fixed Deposit"
16	31267	2 Months	GHANKUTE SAMPADA PRAKASH	Human Resource Management	"A Study of Employee Health and Safety Measures"
17	31268	2 Months	KSHIRSAGAR MANOJ VILAS	Human Resource Management	"The Study of Labour Welfare Facilities under the Provision of Factories Act. 1948"
18	31269	2 Months	WAGH VISHWAS NANASAHEB	Human Resource Management	"A Study on Employee Retention Strategies"
19	31270	2 Months	DESHMUKH CHETAN VASANTRAO	Operation and Supply Chain Management	"A Study and Analaysis of Factore Affecting Perfom Yeild at Hindustan Coca Cola Beverage Private Ltd. Vada."
20	31271	2 Months	IRULE CHANDAN SUNIL	Operation and Supply Chain Management	CG Power and Industrial Solutions Limited
21	31272	2 Months	KANAWADE SUDHIR DAGADU	Operation and Supply Chain Management	A Study of Supply Chain Management in Pharmacueitcal Industry (Warehouse Operation)
22	31273	2 Months	KORDE ATUL BHASKAR	Operation and Supply Chain Management	"A Study of Inventory Management and Control"
23	31275	2 Months	NAWALE SHREYAS SANJAY	Operation and Supply Chain Management	"The Study of Supply Chain Management of Om Sai Dairy at Akole"
24	31276	2 Months	AHER PRADNYA DNYANESHWAR	Business Analytics	"The Analysis of Software Used in Company for Recruitment."

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Ph (03434) 222714 222775 Fax (03434) 223283 Grann-"AGASTISAKHAR"

### अगस्ति सहकारी साखर कारखाना लि., अगस्तीनगर मृत्ये अवस्तिगर ४२२६०६, ता.अकोले, वि.आव्यकार, (काराष्ट्र राज्य) AGASTI SAHAKARI SAKHAR KARKHANA LTD., AGASTINAGAR ALPosl- Agastinagar 422601 Tal.Akole Dist.Ahmednagar (Maharashtra)

Agasi/33' Lo / 25 12021-22

Date 2 3/ 2 /20 12

### CERTIFICATE

This is to certified that Miss Sampada Prakash Ghankute, has successfully completed her project work in our organization from 15th October 2021 to 14 December 2021, with the title "A study of Employee Health & Safety Measures."

During her tenure with us we found she sincere, hard working and she bears a good moral conduct. We wish her all the very best for her endeavors.



Managing Director



### CERTIFICATE

This is to certify that "MR. RUSHIKESH SOMNATH GHODEKAR" MBA student of "ABIHNAV EDUCATION SOCIETY'S INSTITUTE OF MANAGEMENT AND BUSINESS ADMINISTRATION,". His successfully completed a project title "A study of selling & distribution channel". He has completed this project under our guidance & supervision from 15 Oct 2021 to 15 Dec 2021.

We wish a great success for his future.



Conper Corporation Pvt. Ltd. Plot no. 1.3. Addl. M.F.D.C., Post Kodoli, Satara-415002, Tel. 44413, 44273 (02162), E-Mail. - centrifugal a vsnl.com Web. - www.cooperfoundry.com

### CG Power and Industrial Solutions Limited Stamping Unit: Industrial Division

8-110, 8-111/8, 8-112/2, MIDC industrial Area, At medinagar 414 111, Maharashira, India 1 -91 241 661 0531



### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Irule Chandan Sunil has successfully completed his project work in our Organization from CG Power and Industrial Solutions Limited Stamping Division date 15 Oct. 2021 to 15 Dec. 2021. With the title SIX SIGMA.

During his tenure with us we found him sincere, hard working and he bears a good moral conduct. We wish him all the very best for his future endeavours.







### CLASSIC PROMOTERS & BUILDERS PVT. LTD.

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Manoj Jangidsharma, has successfully completed internship under Sales Outstation Department, starting from 15-10-2021 to 15-12-2021 at Classic Promoters & Builders Pvt Ltd. During this period of internship with us Manoj was punctual, hardworking, and inquisitive.

All the best for future endeavors.

W.Ja

Vivek Dantas Human Resources



SOUTAIRE WORLD, LEVEL 8, 5, NO. 36/1/1, OPP. REGENCY CLASSIC, MUMBAI - BANGALORE HIGHWAY, BANER PUNE-411045 | cs@solitaire.in| +91 20 67166716

Scanned with CamScanner



### FDC Limited

MANUFACTURERS & EXPORTERS OF FOODS, DRUGS & CHEMICALS DEPOT : Plot No. 120, ABCD Govt. Industrial Estate, Charkop, Kandivali (W), Mumbai - 400 067. Tel.: 91-22-2867 0118 - Fax: 91-222867 0128

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Sudhir Dagadu Kanawade has successfully completed his project work in our Organization from 15 Oct 2021 date to till date 15 Dec 2021 With the title Supply Chain Management (Warehous Operation).

During his tenure with us we found him sincere, hard working and he bears a good moral conduct. We wish him all the very best for his future endeavors.



CORPORATE OFFICE: 142-48, S. V. Road, Jogashwan (W), Murica: 400-107, INDIA

Tel.: 022-2678-0652 / 2653 / 2656 - Fax: 81-22-25786393; 8123 / 1912

E-mail: jegac@bomk.vsrl nel m - intervited td@axcess.net.in - Website: www.fdcindla.com

REGD. OFFICE: 8-8, M.L.D.C. Industrial Area, Walu; 431-136, Dist.: Aurangabad.

Tel.: 0240-255-4407 / 255-4299 / 255-4967 - Fax: 0240-255-4299



Reg No. ANR/PRD/A/162 Dated 09.01 1976

सहकारी वृध व्यायसायिक य प्रक्रिया संघ मर्यादिन,अकोले मु.धो.ता.अकोले, जि. अहमदनगर - ४२२ ६०१

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E-mail ID argant montpyrmail com alpantmolet@yanon com

DATE-24/05/2022.

### CERTIFICATE

This is certify that Mr. Atul Bhaskar Korde, a student of MBA -II studing in INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, AKOLE affiliated to "Savitribai Phule Pune University". Has completed project work in "A STUDY OF INVENTORY MANAGEMENT & CONTROL" for our company from 15 <sup>th</sup> oct 2021 to 15<sup>th</sup> dec 2021 and has submitted report successfully.

We wish him the very best luck for her future endeavors.

Signature of incharge

114 Abole, Isl.Abole- 412501, Dist.A Na

# SHRAMIK MILK & FOOD PROCESSING INDUSTRY

A/p. Dhandarphal Bk., Tal.Sangamner, Dist.Ahmednagar, 422603 (M.S.)

Date : 31/ 01/2022

### <u>Certificate</u>

This is Certified that Mr MANOJ VILAS KSHIRSAGAR a Student for M.S.A Of "Abhinav Education Society's Institute of Management & Business Administration, Akole "Has completed Summer Project on "A STUDY OF LABOUR WELFARE FACILITIES UNDER THE PROVISION OF FACTORIES ACT 1948"

Our Company For The Duretion From Date 15 OCT 2021 To 15 Dec 2021

We wish him all the best his Future Endeavors.

Manager,

Shramik Milk & Food Processing Industry.

Dhandarphal, Tal. Sangamner, Dist. Ahmednagar

Corporate Office: "SHRAMK PRATISHTHAN", At Post & Taluka. Sangamner, Dist, Ahmednagar, 422605 (Maharashtra)
Tet.+91-2425-260199, 225599. Fax. 225099. Email. shramikmfpi@gmail.com



### M/S R.V.STONE TRADING CO.

KADAPPA ,GRANITE, VITRIFIED TILES, WALL TILES & OTHER BUILDING MATERIAL SUPPLIER.

### CERTIFICATE

This is certify that Miss SHUBHANGI
BALASAHEB LAHAMAGE a student of Abhinav education
society's institute of management and business administration
Akole has completed summer project work on "A Study of
Financial Performance with the help of ratio analysis technique"
during the period of 15 Oct 2021 to 15 Dec 2021.

During her tenure with us we found her sincere ,hard working and she bears a good moral conduct .We wish her all the very best for her future endeavors.

Proprietor

R.V.TRADING GROUP.

मे.आर.व्ही.स्टोन ट्रेडींग कंपनी

प्रोप्रायटर

Email -rvstonetradingco@gmail.com

Contact-+91-9172587150



22<sup>rd</sup> August 2019

### TO WHOMSOEVER IT MAY CONCERN

This is Certify that Mr. Mahesh Tanhaji Dethe, M.B.A. Student From S.N.G INSTITUTE OF MANAGEMENT AND RESEARCH has done this project work titled "Standard Operating Procedure Of Equipment's Used in Pharmaceutical Industries" in our Production Department From 20 May 2019 To 20 July 2019 as part of curriculum.

We have Notify that, during the period has shown keep Interested in his assignment and was also regular in attendance.

Yours Sincerely,

For Cipla Ltd.

Vinty

Virender Singh

Head - Human Resource



सहकारी दुध व्यावसायिक व प्रक्रिया संघ मर्योदित,अकलि मु.पो.ता.अकोले, जि. अहमदनगर - ४२२ ६०१

क्रेंसः (७२५७४)२२९२६,१, २२३५८,१ केंक्रमः (७३४२४) २२१५२८, मी.५५४२५६१७४२

Out word no. Akole /Amrutsagar/ 545 /2021-22 Date- 15/12/2021

### Certificate

This is certifying that Mr. Naikwadi Sumit Surybhan, student of MBA studying in Abhinav Education Society's Institute Of Management And Business Administration, Akole, has completed project work in Marketing speciation titled as:

"A STUDY OF DISTRIBUTION CHANNEL TOWARD AGASTI MILK "

"Amrutsagar Sahakari Dudh Vyavasayik VaPrakriya Sangh Maryadit, Akole "

For our company from 15 Oct. 2021 to 14 Dec.2021 and has submitted report successfully.

We wish him all the success in future endeavors.

5∼General Manager

Amrutsagarsah.DudhVyav. VaPrakriyaSanghmaryaditAkole

Tel -AkoleDist- A. nager





### अमृतसागर

सहकारी दूध व्यावसायिक व प्रक्रिया संघ मर्यादित,अकोले मु.भो.ता.अकोले, जि. अहमदनगर – ४२२ ६०१

प्रेंतः (०२४२४)२२१२६१, २२३४८१ विकः (०२४२४) २२१४२८, मी.९५७९३६ १०४२

E mail IO : agast-milk@gmail.com

Out word no. Akole /Amrutsagar/7/4 /2021-22

Date- 28/02/2022

### Certificate

This is certifying that Mr.Nawale Bhushan Gajanan, student of MBA studying in Abhinav Education Society's Institute Of Management And Business Administration, Akole, has completed project work in Marketing speciation titled as:

"A STUDY OF PERCEPTION OF CUSTOMER TOWARD AGASTI MILK IN AKOLE"

"Amrutsagar Sahakari Dudh Vyavasayik VaPrakriya Sangh Maryadit, Akole "

For our company from 15 Oct. 2021 to 15 Dec.2021 and has submitted report successfully.

We wish him all the success in future endeavors.

General Manager Amrutsagarsah.DudhVyav. VaPrakriyaSanghmaryaditAkole Tel -AkoleDist- A. nager



### Om Sai Dairy Put. Ltı

DATE:16/12/2021

This is to certify that SHREYAS SANJAY NAWALE has successfully completed his project work in our Organization from 15 OCTOBER2021 date to till date 15 DECEMBER2021 With the title "THE STUDY OF SUPPLY CHAIN MANAGEMENT" AT OM SALDAIRY PYT.LTD.

During his tenure with us we found him sincere, hard working and he bears a good moral conduct. We wish him all the very best for his future endeavors.

For Company name

(Authorised Signatory)

Om Sai Dairy, Pvt. Ltd.

Authorismasilenature





संस्थापक-अध्यक्ष : दयानंद भारत माने वेजस्मन : प्रदीष संजय जाधव तविव : बापू अशोकराव गांगुर्डे

Reg. No. U65990MH2020PLN336331

House No - 117, Naikwadi Wasti, Dhumai Wadi Road, AKOLE Tq.Akole, Dist. Ahmadnagar, Pin Code - 422601 Contact : 9604168470, 7741962007

Email: dayananomane121@gmail.com

Ref.No.

Date: |5 / |2 / 2021

#### CERTIFICATE

This is to certify that MISS. AKANKSHA NAVNATH PANHALE has successfully completed his project work in our Organization from Soct date to till date 15. Dec. ... With the title" A STUDY OF CREDIT APPRAISAL MECHANISM AT PRERANA URBAN MULTIPLE NIDHI LTD, AKOLE, AHMEDNAGAR" During his tenure with us we found him sincere, hardworking and he bears a good moral conduct. We wish him all the very best for his future endeavors.

For Company name

PRERANA URBAN MULTIPLE

NIDHI LTD.AKOLE

(Authorized Signatory)

### DECLARATION

I declare that the Internship Report entitled "A Study Of Retail Loan By Bank Of Maharastra" submitted by me for the degree of Master of Business and Administration (MBA) is the record of work carried out under the guidance of "Prof.Dr.Anil Bendre "and has not formed the basis for the award of any degree titles in this or any other University or other institution of Higher learning. I further declare that the material obtained from other sources has been duly acknowledged in the project report.

Date:

Mr. Rushikesh Manohar Sabale

### ACKNOWLEDGEMENT

This seems to be opportune moment for me to express my feeling towards all those who have untiringly helped me in the completion of my project work I would like to place on record deepest sense of gratitude to my guide.

Mr. Nitin Målane (Branch Manager, Aurtech construction Equipment) & Mr. Kiran Kond has given challenging opportunity and her precious time to show my efficiency and efforts Mr. Kiran Kond (Service Engineer) For valuable guidance endearing attitude motivation and sharing friendly report.

The very outset I take the opportunity to express my deepest gratitude and heartily thank to Dr.Anil Bendare (HOD) and my project guide Dr.Anil.Bendare for their valuable guidance from the day one and encouraging me time to time.

I specially acknowledge my faculty whose teaching has become a part of my thinking and without whose support my report would never find its way.

Also, I extremely appreciate the benevolence to all the executives of the Construction Equipment Pvt Ltd and my friends who have belied me in achieving the desire result.

> dr. Sihas Sadam Sagar MBA-MARKETING



### TO WHOMSOEVER IT MAY CONCERN

This is certify that THATAR MONIKA ANIL has successfully completed this project work in our organization from 15-10-2021 to 15-12-2021 with the title "A STUDY OF WORKING CAPITAL MANAGEMENT OF OM SAI DAIRY PVT. LTD.,"

During his tenure with us we found him sincere, hard working & she bears a good moral conduct.

We wish him all the very best for his future endeavors.

For OM SAI DAIRY PVT.LTD.



व्यवस्थानकीय संचालक ओम साई डेअरी प्रा.लि.

Factory & Office
Om Sai Dairy, Devthan Road, Sugaon Kd., Tal Akole, Dist Ahmednagar, 422 601, Maharashtra, INDIA
o 62424-297044, 9767715454 © omsaidairy@gmail.com



Date: 20th Dec, 2021

### CERTIFICATE

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that PAVAN ASHOK VARMA has successfully completed his project work in our organization from 15<sup>TH</sup> OCT 2021 to 15<sup>TH</sup> DEC 2021. With the title

#### PREFERENCE OF ELSS VS. OTHER UNDER SEC.80C INVESTMENT

#### AVENUES

During his tenure with us we found him sincere, hardworking and he bears a good, moral conduct. We wish him all the very best for his future endeavors,

Shop No. 18, Ground Floor Kapadia Commercial Complex Opp. Dhanlaxmi Bank (H.O).
Old Agra Rd, Nashik, Maharashtra 422002

Scanned with CamScanner



Samir Plaza, Thermax Chowk, Bharat Ratna Rajiv Gandhi Marg, Sambhajinagar, Chinchwad, Pimpri-Chinchwad, Maharashtra 411019

Date - 17 / 12 / 2021

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that, Mr.Vishwas Nanasaheb Wagh has successfully completed the Summer Internship Project Work in our Organization from 15th October 2021 to 15th December 2021 with the title "A STUDY ON EMPLOYEE RETENTION STRATEGIES AT VELOX BUSINESS SOLUTIONS AND YOGDEEP ASSOCIATES".

We found him as a sincere, hardworking & with a good moral conduct.

We wish him all the very best for his future.

For VELOX BUSINESS SOLUTIONS AND YOGDEEP ASSOCIATES

(Signatory Authority)

### DECLARATION

I declare that the project emittled "A STUDY OF FINANCIAL PLANNING IN PORTFOLIO MANAGEMENT" submitted by me for the partial fulfillment of the Management & Business Administration (M.B.A) of university of Pune is record of summer internship work carried out by me. Under the guidance of DR. Anil Bendre & has not formed the basis for award of any degree diploma, associate ship, fellowship, titles in this or any other university or other institution of higher learning.

I further declare that the material obtained from other sources has been duly acknowledged in the project report.

Date

Place - Akole

Yours Faithfully

Ashwini Walke

M.B.A(Financial management)

### Certificate

Date 15/12/2021

To whom so ever it may concern

This is hear been certified that Mr Zolekar Saurabh Balu .MBA student of Abhinav Education Society Akole has completed her winter project under our guidance for the period of two month Date 15 Oct to 15 Des. Her topic of study was corporate fixed deposit. Her performance was excellent during this period.

We wish all the best for her future carrier.

Thanking you

Signature

## ConsCs IT Solutions Pvt. Ltd.

365 Sangamner, Ahmednagar, MH 422605 iconscs2019@gmail.com www.iconscsitsolutions.com

tis is to certify that Miss. Pradnya Dnyaneshwar Aher has successfully impleted her project work in our Organization from date 15<sup>th</sup> October 2021 to date 15<sup>th</sup> December 2021. With the title "Analysis of software use in impany for recruitment".

aring her tenure with us we found her sincere, hard working and she bears a od moral conduct. We wish her all the very best for her future endeavors.

r IConsCs IT Solutions Pvt. Ltd.



(Authorised Signatory)





Regional Office 331/332, Solitar corporate park, 167,0uru Hergovino,i merg, chakala, Andhori (F), Mumbal - 400093.

Date : - 21 Dec 2021

### TO WHOM SO EYER IT MAY CONCERN

This is to Certify that DESHMUKH CHETAN VASANT student of MBA studing in Abhinav Education Socity's institute of Management and Bussines Administration Akole has Successfully complited ummer Training & project work in our organization from 15 -10-2021 to till date 15 - 12 - 2021 With the Title "A STUDY AND ANALISIS OF FACTORS AFFECTING THE PERFORM YILED" During his tenure with us we found him sincere, hardworking and he bears a good moral counduct. We wish him all the very best for his future endeavors.



### DECLERATION

This is to certify that the work done on "A STUDY EFFECTIVENESS OF DISTRIBUTION CHANNELE OF PRABHAT MILK AND AGRO INDUSTRIES PVT.LTD" under the subject Summer Training Project Report in MBA (Pune University) & a written report submitted by me to Amrutvahini Institute of Management & Business Administration of It is in partial fulfillment of the requirement For the award of Post Graduate Degree In Management.

This work has not submitted anywhere else for any other diploma or degree course.

Date: -

SAGARS, DHUMA

Place:-



Date: 02/03/2022

This is to certify that MR.GANESH NANASAHEB EKHANDE has successfully completed his project work in our Organization from 15 OCTOBER 2021 date to till date 15 DECEMBER 2021 With the title "A STUDY OF MARKETING STRATEGY OF TVS BIKE".

During his tenure with us we found him sincere, hard working and he bears a good moral conduct. We wish him all the very best for his future endeavors.

(Authorised Signatory)



#### **GANDHI TVS**

Authorized Main Dealer: TV5 Motor Company Ltd.

Opp. Panchayat Samiti, Nagar Road, Sangamner. Ph.: 02425-222771 Mobile: 7507268181/9890971481

E-mail: suyog55777@gmail.com